



Fierce Conversations: Achieving Success at Work & in Life, One Conversation at a Time

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Fierce Conversations: Achieving Success at Work & in Life, One Conversation at a Time

Susan Scott

Fierce Conversations: Achieving Success at Work & in Life, One Conversation at a Time Susan Scott

Book by Scott Susan

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266 pages

Revue de presse

“A reminder that ‘the way out is through,’ ...she provides great techniques for navigating the passage.”—David Allen, *New York Times* bestselling author of *Getting Things Done*

“A life-affirming primer for moving us toward the conversations we need to have most.”—Doug Stone, *New York Times* bestselling coauthor of *Difficult Conversations*

“Those whose conversations with co-workers or family members aren’t producing the results they want will find plenty of helpful tools and assignments in this succinct guide.”—*Publishers Weekly*

“Scott’s workbook exercises will allow readers to have effective, life-changing fierce conversations of their own.”—*Booklist* Présentation de l’éditeur

Fully revised and updated—the national bestselling guide that will help you achieve personal and professional success one conversation at a time.

The master teacher of positive change through powerful communication, Susan Scott wants you to succeed. To do that, she explains, you must transform everyday conversations at work and at home with effective ways to get your message across—and get what you want. In this guide, which includes a workbook and *The Seven Principles of Fierce Conversations*, Scott teaches you how to:

- Overcome barriers to meaningful communication
- Expand and enrich relationships with colleagues, friends, and family
- Increase clarity and improve understanding
- Handle strong emotions—on both sides of the table
- Connect with colleagues, customers and family at a deep level

Includes a Foreword by Ken Blanchard, the bestselling co-author of *The One Minute Manager*

Biographie de l’auteur

Susan Scott maintains an international consulting practice through her firm, Fierce Conversations Inc., which provides Fierce Conversations, Fierce Leadership, and Fierce Coaching programs to CEOs and company leaders. For fourteen years, she ran think tanks and seminars for business leaders through TEC International, an organization dedicated to increasing the effectiveness and enhancing the lives of CEOs around the world. Scott has extensive experience assisting companies with mission, vision, values, leadership development, cultural transformation, strategic planning, and executive coaching.

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